



# com<sup>TM</sup> sur

the missing piece of CCTV

COM-SUR<sup>TM</sup> EMPOWERS PEOPLE TO ACHIEVE  
OPTIMAL OUTCOMES FROM SURVEILLANCE VIDEO,  
LEADING TO A SAFER WORLD.

### COM-SUR™ Channel Partner Program – a brand new business opportunity

Welcome to the COM-SUR Channel Partner Program. Our goal is to empower every user of CCTV and other surveillance cameras to achieve optimal outcomes from surveillance video. To ensure a successful partnership, we require the following steps to be taken:

#### COM-SUR Standard Channel Partner Agreement

Once you confirm your interest, we will send you our standard Channel Partner agreement.

#### COM-SUR Channel Partner Pricing

After you sign the standard Channel Partner agreement, we will share our Channel Partner price list with you.

#### COM-SUR Channel Partner Training Program

To offer appropriate solutions to your customers, it is necessary that your team undergoes a detailed COM-SUR training program. Before we begin, please complete the following steps:

- 1) Study COM-SUR's website. The website is divided into 9 sections, each containing valuable information. Please click on each section and study the 'learn more' sections. (Expected time: 60 minutes)
- 2) Watch the videos under the WORKING tab. These videos provide an overview of COM-SUR and how it works. (Expected time: 30 minutes)
- 3) Read at least three white papers available under the USE CASES section of the website. While it's a good idea to read all the white papers, please read any three that seem most important to you at this time. (Expected time: 30 minutes per white paper)
- 4) Download, install, and evaluate the free COM-SUR "HOME" version available under the DOWNLOADS tab. Study the user manual available under the same tab. (Expected time: 120 minutes)
- 5) Read the notes on the Overview of COM-SUR and Benefits of COM-SUR for Police/LEA/Defense available under the DOWNLOADS tab. (Expected time: 15 minutes per note)
- 6) Review the Suggested CCTV Signage and Daily CCTV Video Footage Auditing Chart available under the DOWNLOADS tab. (Expected time: 30 minutes)

7) Study the Daily Incidents and their MIS available under the DOWNLOADS tab. Try out the various filters on both tabs. (Expected time: 30 minutes for an overview)

8) Read the document highlighting the challenges of AI, ML, FR, and the value of Augmented Intelligence available under the DOWNLOADS tab. (Expected time: 15 minutes per article)

9) Read the Comparative Study that brings out a case for COM-SUR as a supportive tool to a VMS, and other technologies like VA, AI, ML, etc. (Expected time: 20 minutes)

<https://www.comsur.biz/COM-SUR - Comparison with a VMS, VA, AI, ML - Template no. 13.1.pdf>

10) Read the Channel Partner Program document available under the DOWNLOADS tab. (Expected time: 120 minutes)

11) Study the COM-SUR Version Comparison document available under the DOWNLOADS tab. (Expected time: 20 minutes)

<https://www.comsur.biz/COM-SUR Version Comparison.pdf>

12) Take the three short online courses that cover three COM-SUR versions. These courses will lay the foundation for the training and will allow you to work easily with all the versions of COM-SUR. Upon completion of the courses, please send us the certificates provided by Udemy. The three courses are based on three COM-SUR versions as explained below:

## Course links

| Course name | Link   |
|-------------|--|
| Fundamental | <p>This course is based on the Free COM-SUR 'HOME' version.</p> <p><a href="https://www.udemy.com/course/cctv-video-footage-auditing-and-investigation-fundamental/?couponCode=E9634D3251BCDD3B4662">https://www.udemy.com/course/cctv-video-footage-auditing-and-investigation-fundamental/?couponCode=E9634D3251BCDD3B4662</a></p> |
| Foundation  | <p>This course is based on the COM-SUR 'BUSINESS' version.</p> <p><a href="https://www.udemy.com/course/cctv-video-footage-auditing-and-investigation-foundation/?couponCode=11A3E0E2DD48F9226BD1">https://www.udemy.com/course/cctv-video-footage-auditing-and-investigation-foundation/?couponCode=11A3E0E2DD48F9226BD1</a></p>    |

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| Advanced | <p>This course is based on the COM-SUR 'ULTIMA' version, and also covers the frame extraction tool 'RIP-IT', which has also been developed by us.</p> <p><a href="https://www.udemy.com/course/cctv-video-footage-auditing-and-investigation-advanced/?couponCode=F39A14630294BBA1C122">https://www.udemy.com/course/cctv-video-footage-auditing-and-investigation-advanced/?couponCode=F39A14630294BBA1C122</a></p> |
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Upon your confirmation that all of the above have been completed, we will be pleased to send you the setup files (trial version) for COM-SUR 'ULTIMA' (highest version) and 'RIP-IT', a video frame extraction tool built by us.

Thank you for your interest in COM-SUR. We look forward to onboarding yourselves as a COM-SUR Channel Partner.

Team COM-SUR